



November 19, 2004

To Whom It May Concern:

On behalf of Second Chance Body Armor, I would like to address the rumors that have recently been circulating on the Internet regarding our **Monarch Summit Body Armor**. **These rumors are completely false**, and they are nothing more than a competitor's cheap shot at damaging our credibility within the industry for their own personal gain. They are both vicious and erroneous. **For the record, the Second Chance Monarch Summit was not tested by the State of Colorado.**

On the contrary, **the Monarch Summit is one of the best performing vests in the market today!** Not only is the Monarch Summit completely compliant with the NIJ standards it was originally certified to, but we have also done extensive additional testing with even more difficult bullets not specified by the NIJ protocol. For more information regarding this please call our customer service department at 1-800-253-7090.

The biased misinformation relating to the Colorado Multi-State Vest Bid, Solicitation Number IFB-NASPO-VESTS-MW04, has led to much concern and confusion regarding the model that was tested. Due to the new requirements of the Colorado State Solicitation numerous manufacturers experienced testing issues.

For your information, the Colorado RFP followed the NIJ 0101.04 test protocol however; they did not shoot the correct size panels. These tests resulted in only one Second Chance vest, the SC 329, level 2A, having back face signatures 2-3 millimeters over the NIJ standard. **There were no penetrations whatsoever.** This SC 329 is made of completely different fabric and construction than the Monarch Summit. These results are what we might expect given the unusual testing circumstances. **This does not pose an officer safety issue for users of this vest model!**

Since making our concerns public regarding the use of Zylon fiber in soft body armor, we have become the target of bogus information and false rumors. Please direct all concerns regarding Second Chance Body Armor that are raised by a competitor to either me or your factory representative.

It has always been our practice to stand on high moral ground with regard to industry selling practices. We believe this is the right thing to do, and we will always act with ethical and moral conduct. We encourage our competitors to do the same.

Thank you for your time.

Sincerely,

Matthew A. Davis
Group Vice President, Sales and Marketing